

FEB 2024

This presentation contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (the Exchange Act). All statements other than statements of historical facts contained in this presentation, including statements regarding our future results of operations and financial position, business strategy and plans and objectives of management for future operations, are forward-looking statements. In many cases, you can identify forward-looking statements by terms such as "may," "should," "expects," "projects," "projects," "projects," "contemplates," "should," "expects," "projects," "projects," "contemplates," "should," "expects," "projects," "could," "intends," "targets," "projects," "projects," "contemplates," "should," "expects," "projects," "projects," "projects," "projects," "contemplates," "should," "expects," "should," "expects," "projects," "projects," "projects," "projects," "projects," "contemplates," "should," "expects," "projects," "projects "predicts." "potential" or "continue" or the negative of these terms or other similar words. Forward-looking statements contained in this release include, but are not limited to, statements about: i, competition from other wind blade and wind blade turbine manufacturers; ii, the discovery of defects in our products and our ability to estimate the future cost of warranty campaigns; iii, the current status of the wind energy market and our addressable market; iv, our ability to absorb or mitigate the impact of price increases in resin, carbon reinforcements (or fiber), other raw materials and related logistics costs that we use to products; v. our ability to absorb or mitigate the impact of wage inflation in the countries in which we operate: vi. our ability to procure adequate supplies of raw materials and components to fulfill our wind blade volume commitments to our customers; vii. the potential impact of the increasing prevalence of auction-based tenders in the wind energy market and increased competition from solar energy on our gross margins and overall financial performance; viii. our future financial performance, including our net sales, cost of goods sold, gross profit or gross margin, operating expenses, ability to generate positive cash flow and ability to achieve or maintain profitability; ix. changes in domestic or international government or regulatory policy, including without limitation, changes in trade policy and energy policy; x. changes in global economic trends and uncertainty, geopolitical risks, and demand or supply disruptions from global events; xi. changes in macroeconomic and market conditions, including the potential impact of any pandemic, risk of recession, rising interest rates and inflation, supply chain constraints, commodity prices and exchange rates, and the impact of such changes on our business and results of operations; xii. the sufficiency of our cash and cash equivalents to meet our liquidity needs; xiii. the increasing cost and availability of additional capital, should such capital be needed; xiv. our ability to attract and retain customers for our products, and to optimize product pricing; xv. our ability to effectively manage our growth strategy and future expenses, including our startup and transition costs; xvi. our ability to successfully expand in our existing wind energy markets and into new international wind energy markets, including our ability to expand our field service inspection and repair services business; xvii. our ability to keep up with market changes and innovations; xviii. our ability to successfully open new manufacturing facilities and expand existing facilities on time and on budget; xix. the impact of the pace of new product and wind blade model introductions on our business and our results of operations; xx. our ability to identify and execute a strategic alternative to enable the growth of our automotive business; xxi. our ability to maintain, protect and enhance our intellectual property; xxii. our ability to comply with existing, modified, or new laws and regulations applying to our business, including the imposition of new taxes, duties, or similar assessments on our products; xxiii, the attraction and retention of qualified associates and key personnel; xxiv, our ability to maintain good working relationships with our associates, and avoid labor disruptions, strikes and other disputes with labor unions that represent certain of our associates; and xxv. the potential impact of one or more of our customers becoming bankrupt or insolvent, or experiencing other financial problems. These forward-looking statements are only predictions.

These statements relate to future events or our future financial performance and involve known and unknown risks, uncertainties and other important factors that may cause our actual results, levels of activity, performance or achievements to materially differ from any future results, levels of activity, performance or achievements expressed or implied by these forward-looking statements. Because forward-looking statements are inherently subject to risks and uncertainties, some of which cannot be predicted or quantified, you should not rely on these forward-looking statements as guarantees of future events. Further information on the factors, risks and uncertainties that could affect our financial results and the forward-looking statements in this presentation are included in our filings with the Securities and Exchange Commission from time to time, including in our Annual Report on Form 10-K for the year ended December 31, 2023, filed with the Securities and Exchange Commission.

The forward-looking statements in this presentation represent our views as of the date of this presentation. We anticipate that subsequent events and developments will cause our views to change. However, while we may elect to update these forward-looking statements at some point in the future, we undertake no obligation to update any forward-looking statement to reflect events or developments after the date on which the statement is made or to reflect the occurrence of unanticipated events except to the extent required by applicable law. You should, therefore, not rely on these forward-looking statements as representing our views as of any date after the date of this presentation. Our forward-looking statements do not reflect the potential impact of any future acquisitions, mergers, dispositions, joint ventures, or investments we may make.

This presentation includes unaudited non-GAAP financial measures including EBITDA, adjusted EBITDA, net cash (debt) and free cash flow. We define EBITDA, a non-GAAP financial measure, as net income or loss from continuing operations plus interest expense net, income taxes, depreciation and amortization, preferred stock dividends and accretion less gain on extinguishment on series A preferred stock. We define adjusted EBITDA as EBITDA plus any share-based compensation expense, plus or minus any foreign currency losses or income, plus or minus any losses or gains from the sale of assets and asset impairments, plus any restructuring charges. We define net cash (debt) as total unrestricted cash and cash equivalents less the total principal amount of debt outstanding. We define free cash flow as net cash flow from operating activities less capital expenditures. We present non-GAAP measures when we believe that the additional information is useful and meaningful to investors. Non-GAAP financial measures do not have any standardized meaning and are therefore unlikely to be comparable to similar measures presented by other companies. The presentation of non-GAAP financial measures is not intended to be a substitute for, and should not be considered in isolation from, the financial measures reported in accordance with GAAP. See the Appendix for the reconciliations of certain non-GAAP financial measures to the comparable GAAP measures.

This presentation also contains estimates and other information concerning our industry that are based on industry publications, surveys and forecasts. This information involves a number of assumptions and limitations, and we have not independently verified the accuracy or completeness of the information



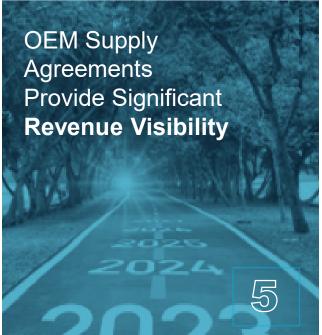
InvestmentThesis



Capitalize on Electric Sector Decarbonization and Vehicle Fleet Electrification



Collaborative and
Dedicated OEM Supplier
Model Drives Competitive
Economics



Experienced

Management Team

with Substantial Global

Growth Expertise

Decarbonize & Electrify



Global Footprint

Wind Blade Manufacturing

Automotive Manufacturing

Tooling / R&D / Engineering

Global Services



Kolding, DK Berlin, DE Izmir, TR 2 SITES Madrid, ES Chennai, IN

- **Wind Blade** Manufacturing **Facilities**
- **Automotive** Manufacturing **Facilities**
- Tooling, R&D and Advanced **Engineering Facilities**

Countries

Global Exposure for Local Supply **Chain Optimization**

(tpi Industry Leading Customer Base

TPI's customers account for 87% of the U.S. Onshore wind turbine market and 77% of the Global Onshore wind turbine market excluding China¹

> KEY CUSTOMERS WITH SIGNIFICANT MARKET SHARE

> > Global Onshore Wind excluding: China¹ Four of the top five OEMs









32%

26%

13%

6%

Total TPI Customer Market Share

77%



^{1.} Source: BloombergNEF. Figures are approximate and are for the three years ended December 31, 2022. Figures are based on megawatts (MW) installed.

^{2.} Current capacity and projected lines under contract and available at end of 2024.

Track Record

Top line has grown steadily with a 18% CAGR since becoming a public company in 2016.

- 2024 Guidance: \$1.3 billion to \$1.4 billion
 - 10 lines in start-up / transition
 - Utilization: 75 80%
- Long Term Wind Target: \$2 billion+
 - With existing capacity under rooftop
 - Utilization: ~90%

NET SALES FROM CONTINUING OPERATIONS 2016-2023





(tp) Accelerating The Global Energy Transition

Regulatory

FACTORS

- International carbon emission reduction targets:
 - United States transition to carbon free electricity by 2035
 - European Union: 2030 climate target
 - India: reach carbon neutrality by 2070
 - China: reach carbon neutrality by 2060
- U.S. Regulatory support including the Infrastructure and Inflation Reduction Act bills
- **European Union regulatory** support including REPowerEU. European Green Energy Deal, Net Zero Industry Act and Wind Power Plan

Economic

FACTORS

- Renewable energy is often lower cost than marginal cost of conventional generation technologies
- Technology improvements, including batteries, hydrogen & electric vehicles, and the trend towards electrification
- Retirement of fossil fuel generation
- Economic growth
- Need for global energy independence
- GenAl power requirements

Social

FACTORS

- · Greater social adoption of environmentally conscious products and services
- Political pressure
- Consumer choice
- Population growth and urbanization

Investor

FACTORS

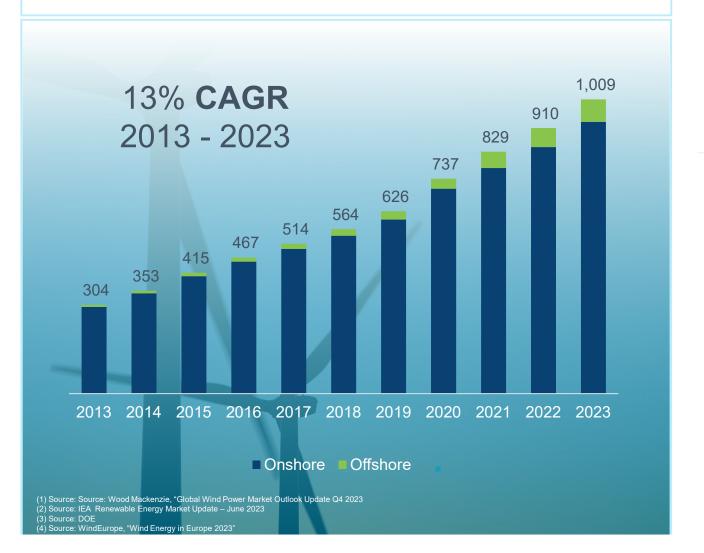
- Continued focus on Sustainability considerations
- Climate change risks
- Sustainability disclosures and reporting





(tp) Zero-Emission Installation Needs

1,009 GW of Wind Turbine Installations through 2023 (1)



Global Wind Install Needs

To reach zero emissions by 2050, IEA expects wind installs to reach 4X that of 2023.



U.S. Wind Install Needs

To achieve 2035 zero-carbon energy goal, the U.S. will need to expand 8X annual wind installs to 50GW/year by 2031.

EU Wind Install Needs⁽⁴⁾

To meet REpowerEU targets, the European Union needs to reach 425GW of wind by 2030, up from 220GW today.



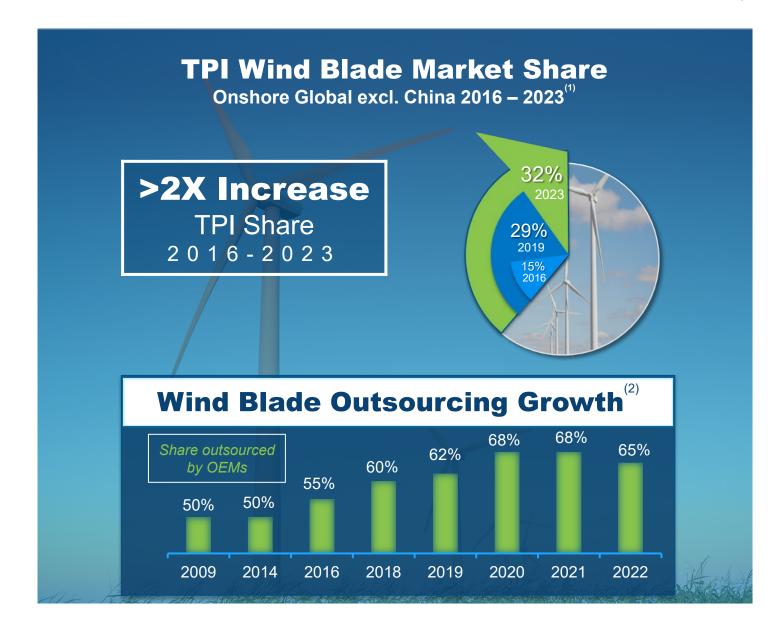


Leading Outsourced Wind Blade Manufacturer

FEB 202

Market Share Growth Driven by:

- ♥ Continuation of outsourcing
- Growth & leverage of **global** footprint
- Expansion of services offered
- Opportunistic expansion





tpi Technology Advantage

TPI + Customers Enhanced Collaboration

- Mutually dependent technology partnership
- True partnerships with customers result in innovative product development projects
- Collaborative full design capabilities
- Customer / TPI joint prototyping of blades
- Improved design for manufacturing and quality
- Enhanced technical due diligence

Aero **Technology**



Structural Design



Material Technology



Benefits

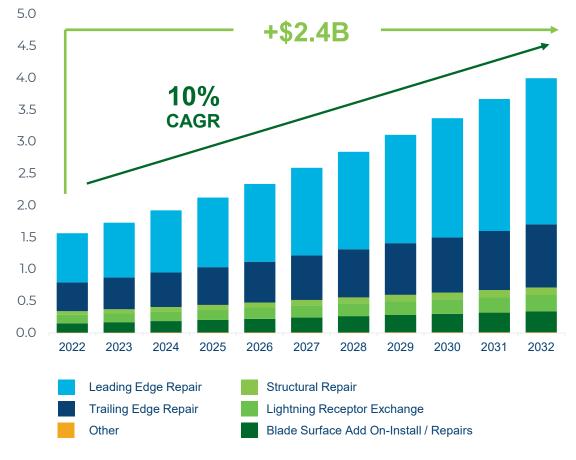
- ✓ Reduced time to market
- ✓ Best-in-class quality
- ✓ Design to cost target
- Manufacturing cycle time
- ✓ Reduced CapEx
- ✓ Margin expansion

Process Technology



Global Service Market Opportunity

Global Blade Service Market Forecast In US \$Billion



Source: Wood Mackenzie, Global Onshore Wind Power O&M 2023

TPI Wind Blade Services

- Certified Professionals
- Engineering & Preventative Maintenance
- ✓ Inspection & Analysis
- Repair & Improvements
- **⊘** Recycling

FEB 2024



Electric Vehicle Market Outlook

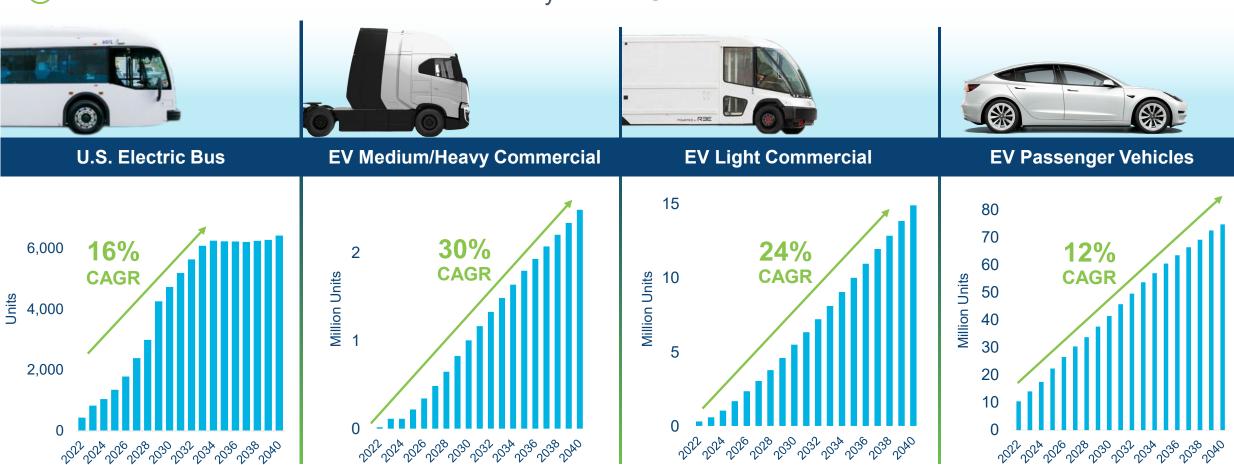
>75%

of passenger vehicle sales expected to be electric by 2040

Growing commercial vehicle market

Opportunity for electric vehicles driven by economics

Inflation Reduction Act to be a demand catalyst in the U.S. for commercial vehicles



Source: BloombergNEF, Long-Term Electric Vehicle Outlook 2023

Automotive Market Opportunity



TPI Automotive has evolved from a job shop, low volume supplier to a capable, high-volume, full-service partner that is poised for global innovative growth.

Project Work Supplier

TPI EVOLUTION

High Volume **Full-Service Supplier**

KEY SUCCESS FACTORS

- ✓ Integration of technologies
- √ Process IP

Advancements

Diversification

Continually adding strategic customers, products & processes

Footprint

Rhode Island and Juarez. Investigating additional NA & EU sites

Capabilities/Certification

Growing product and process capabilities with industry standard certifications

Partnerships

Expand beyond in-house to joint dev. agreements & JV / M&A opportunities

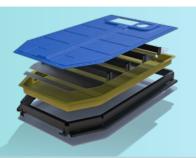
- √ Speed-to-market
- ✓ Optimized footprint
- ✓ Customer focus
- ✓ Cost effectiveness

Growth is propelled by megatrends & expanding capabilities









- √ High volume capabilities
- ✓ Controlled growth with quality

(tpi Operating Imperatives



Embracing and operationalizing Environmental, Social and Governance practices into everything we do

will reduce risk, increase associate satisfaction and improve operational execution, financial performance, and governance.



We believe the initiatives we have undertaken to advance IDEA (Inclusion, Diversity, Equity and Awareness) have already and will continue to positively affect both enhancing our culture of inclusion and increasing representation of underrepresented groups. We believe these initiatives help everyone within our company feel a sense of belonging and creates opportunities to succeed and thrive.

Our Long-Term Sustainability Goals

Promote a zero-harm culture focused on eliminating unsafe behaviors.

Become carbon neutral by the end of 2030 with 100% of our energy being procured from renewable sources.











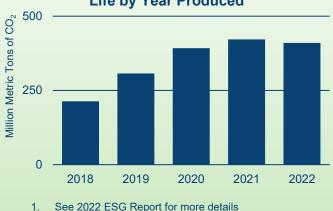


Highlights of TPI Sustainability Performance⁽¹⁾

Environmental

- √ ~410,000,000 metric tons of CO₂ reduction for wind blades produced in 2022
- Achieved our waste rate reduction goal of 5%

Estimated CO₂ Reduction from Wind Blades Produced over Entire Product Life by Year Produced

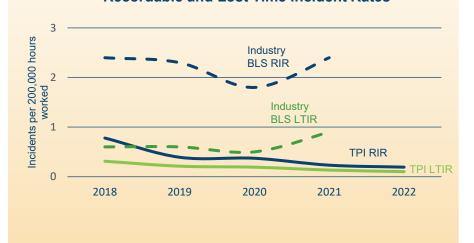


Board metrics as of Feb 2024

Social

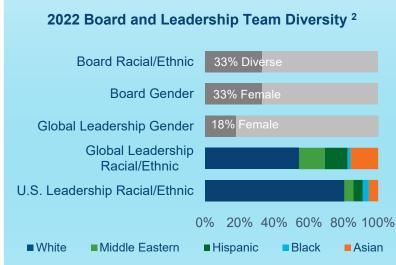
- Enhanced our global Behavior-Based Safety program to further reinforce positive safety behaviors at all our facilities
- Transitioned to a new Diversity, Equity, and Inclusion program called IDEA (Inclusion, Diversity, Equity, and Awareness)

Recordable and Lost Time Incident Rates



<u>Governance</u>

- Board committee oversight of Sustainability
- Increased diversity of the Board and Global Leadership Team





Financial Highlights

Financial Performance

Guidance 2024

Decarbonize & Electrify



(tpi Capital Allocation Framework

Capital Goal

Focus on being strong stewards of capital on behalf of all TPI stakeholders

Robust balance sheet Capital Discipline . Working capital management Return on invested capital Reinvestment Drive long term profitable growth & productivity Acquisitions Selective & aligned to core strategy

Shareholder

Return

4

Priorities

Potential return of capital

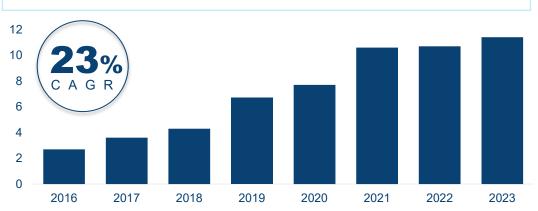


Key Performance Indicators⁽¹⁾

MW and Sets per Line 2016-2023











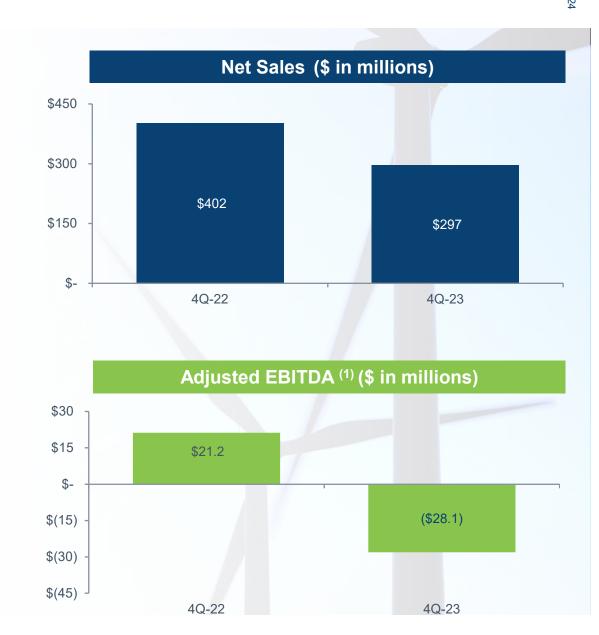
Q4 2023 Continuing Operations Highlights

Q4 2023 operating results and year-over-year comparisons to Q4 2022:

- ✓ Net sales down 26.2% to \$297 million
 - Working capital initiatives, planned line transitions & supplier a quality shutdown
- ✓ Net income attributable to common stockholders was \$11.6 million compared to a loss of (\$41.9) million in Q4 2022
- ✓ Adjusted EBITDA was (\$28.1) million loss compared to \$21.1 million in Q4
 2022
 - Volume reduction, higher startup and transition costs & cost of Quality

Highlights:

- Executed working capital initiatives and cost controls to achieve \$161 million unrestricted cash balance at quarter end
- ✓ Refinanced Oaktree's outstanding Series A Preferred Stock holding to a senior secured term loan
 - Provides approximately \$190 million of improved liquidity over the term of the loan
 - Permanently reduces future obligations up to \$90 million
- ✓ Extended and expanded supply agreements with Nordex in Türkiye and GE in Mexico



⁽¹⁾ See Appendix for reconciliations of non-GAAP financial data

Q4 2023 Financial Highlights from Continuing Operations

(unaudited)

Key Statement of Operations Data	Three Months Ended December 31, Chan					Year E Decem	Change	
(in thousands)	2023		2022	%		2023	2022	%
Net sales from continuing operations	\$ 296,986	\$	402,276	-26.2%	\$1	,455,183	\$1,522,741	-4.4%
Net income (loss) from continuing operations attributable to common stockholders	\$ 11,600	\$	(41,898)	127.7%	\$	(172,286)	\$ (114,453)	-50.5%
Non-GAAP Metrics (1)								
(in thousands, except percentage data)								
Adjusted EBITDA	\$ (28,053)	\$	21,151	NM	\$	(85,920)	\$ 37,857	NM
Margin %	-9.4%		5.3%	-1470 bps		-5.9%	2.5%	-840 bps
Key Performance Indicators (KPIs)								
Sets produced	602		649	(47)		2,584	2,441	143
Estimated megawatts	2,632		2,828	(196)		11,382	10,736	646
Utilization	87%		71%	1680 bps		82%	80%	220 bps
Dedicated wind blade manufacturing lines	37		36	1 line		37	36	1 line
Wind blade manufacturing lines installed	37		36	1 line		37	36	1 line

Key Highlights

- Sales down due to working capital initiatives, the temporary shutdown of a plant due to a supplier quality issue, and planned line transitions
- Utilization of 87% compared to 71% in Q4 2022
- Adjusted EBITDA loss of (\$28.1) million compared to adjusted EBITDA of \$21.2 million in Q4 of 2022
 - Sales reduction
 - Higher costs for quality control measures
 - Higher startup and transition costs

Q4 2023 Financial Highlights – Continued⁽¹⁾

(unaudited)

Net Cash Reconciliation	Decemb	December 31,					
(in thousands)	2023	2022					
Cash and cash equivalents	\$ 161,059	\$ 133,546					
Cash and cash equivalents of discontinued operations	916	9,669					
Total debt - current and noncurrent, net of debt issuance costs and debt discount	(485,193)	(61,173)					
Net cash (debt)	\$ (323,218)	\$ 82,042					

Free Cash Flow Reconciliation		Three Moi Decem		Year Ended December 31,				
(in thousands)		2023		2022		2023		2022
Net cash provided by (used in) operating activities	\$	4,936	\$	22,823	\$	(80,972)	\$	(62,272)
Capital expenditures		(20,291)		(7,340)		(36,137)		(18,832)
Free cash flow	\$	(15,355)	\$	15,483	\$	(117,109)	\$	(81,104)

Key Highlights

- \$161 million of unrestricted cash on December 31, 2023
- Free cash flow of (\$15.4) million in Q4 2023:
 - Focusing on working capital in a challenging environment drove positive cash flows from operating activities
 - Capital expenditures impacted by wind turbine investments to power one of our Türkiye plants

tpi 2024 TPI Guidance

Sales from Continuing Operations

\$1.3 billion to \$1.4 billion

Utilization Percentages

75% to 80% on 36 lines

Adjusted EBITDA Margin % from Continuing Operations

1% to 3%

Capital Expenditures

\$25 million to \$30 million

Annual Wind Revenue: \$2 billion+

Adj. EBITDA Margin %: High-single digit

Free Cash Flow as % of Sales: Mid-single digit

CAPEX as % of Sales: Low-single digit

UMPTIONS

- ✓ Energy independence/security and environmental imperatives favorably drive governmental policy incentivizing renewable energy
- ✓ No additional facilities needed
- √ Capacity of approximately 3,200 sets per year, or 15 GW
- ✓ Utilization ~ 90%
- ✓ Capex to start idled lines in the range of \$25 million to \$35 million



Appendix

This presentation includes unaudited non-GAAP financial measures including EBITDA, adjusted EBITDA, net cash (debt) and free cash flow. We define EBITDA, a non-GAAP financial measure, as net income or loss from continuing operations plus interest expense net, income taxes, depreciation and amortization, preferred stock dividends and accretion less gain on extinguishment on series A preferred stock. We define adjusted EBITDA as EBITDA plus any share-based compensation expense, plus or minus any foreign currency losses or income, plus or minus any losses or gains from the sale of assets and asset impairments, plus any restructuring charges. We define net cash (debt) as total unrestricted cash and cash equivalents less the total principal amount of debt outstanding. We define free cash flow as net cash flow from operating activities less capital expenditures. We present non-GAAP measures when we believe that the additional information is useful and meaningful to investors. Non-GAAP financial measures do not have any standardized meaning and are therefore unlikely to be comparable to similar measures presented by other companies. The presentation of non-GAAP financial measures is not intended to be a substitute for, and should not be considered in isolation from, the financial measures reported in accordance with GAAP.

We provide forward-looking statements in the form of guidance in our quarterly earnings releases and during our quarterly earnings conference calls. This guidance is provided on a non-GAAP basis and cannot be reconciled to the closest GAAP measures without unreasonable effort because of the unpredictability of the amounts and timing of events affecting the items we exclude from non-GAAP measures. For example, stock-based compensation is unpredictable for our performance-based awards, which can fluctuate significantly based on current expectations of future achievement of performance-based targets. Amortization of intangible assets and restructuring costs are all impacted by the timing and size of potential future actions, which are difficult to predict. In addition, from time to time, we exclude certain items that occur infrequently, which are also inherently difficult to predict and estimate. It is also difficult to predict the tax effect of the items we exclude and to estimate certain discrete tax items, like the resolution of tax audits or changes to tax laws. As such, the costs that are being excluded from non-GAAP guidance are difficult to predict and a reconciliation or a range of results could lead to disclosure that would be imprecise or potentially misleading. Material changes to any one of the exclusions could have a significant effect on our guidance and future GAAP results.

See appendix for a reconciliation of certain non-GAAP financial measures to the comparable GAAP measures.

EBITDA and adjusted **EBITDA** are reconciled as follows:

	Three Months Ended		Year E Decemi	Ended mber 31,				
(in thousands)	2023	2022	2023		2022			
Net income (loss) attributable to common stockholders	\$ 13,369	\$ (57,773)	\$ (177,612)	\$	(124,208)			
Net (income) loss from discontinued operations	(1,769)	15,875	5,326		9,755			
to common stockholders	11,600	(41,898)	(172,286)		(114,453)			
Preferred stock dividends and accretion	11,651	15,245	58,453		58,903			
Gain on extinguishment of Series A Preferred Stock	(82,620)	_	(82,620)		_			
Net loss from continuing operations	(59,369)	(26,653)	(196,453)		(55,550)			
Adjustments:								
Depreciation and amortization	9,071	9,442	38,869		38,772			
Interest expense, net	6,078	2,157	12,112		5,029			
Income tax provision	5,357	17,935	17,562		29,613			
EBITDA	(38,863)	2,881	(127,910)		17,864			
Share-based compensation expense	773	4,182	9,916		14,459			
Foreign currency loss (income), net	1,884	9,735	5,162		(4,571)			
Loss on sale of assets and asset impairments	6,593	3,700	21,862		9,842			
Restructuring charges, net	1,560	653	5,050		263			
Adjusted EBITDA	\$ (28,053)	\$ 21,151	\$ (85,920)	\$	37,857			

Net cash (debt) is reconciled as follows:

	December 31,							
(in thousands)	2023		2022					
Cash and cash equivalents	\$ 161,059	\$	133,546					
Cash and cash equivalents of discontinued operations	916		9,669					
Total debt, net of debt issuance costs and debt discount	(485, 193)		(61,173)					
Net cash (debt)	\$ (323,218)	\$	82,042					



Wind Power Generation Has Grown Rapidly and Expanded Globally in Recent Years

In the last decade, cumulative global power generating capacity (GW) of wind turbine installations has gone up by 3 times, with compound annual growth in cumulative global installed wind capacity of 13% since 2013 (1)

Global Cumulative GW Installs **Including China** 1.009

■ Global Onshore ■ Global Offshore

Global Cumulative GW Installs Excluding China

